

**Hamburg Industrial Development Agency
Board of Directors Meeting
May 20, 2008**

Room 7B - Hamburg Town Hall

Present

Steve Walters
Kevin Smardz
Marcella Fugle
George Lee
Paul Pellicano
Matt Dils
Tom Moses

Excused

Patti Paul
Norma Rusert-Kelly

Guest

Craig Cwick
Colby Smith
Dan Meyer
Jim Dentinger
(See attached sign-in sheet)

Executive Director

Michael J. Bartlett

- **Motion** to open the Board of Directors meeting at 8:02 a.m.
- **Several representatives** from Windsong Radiology and McGuire Development presented a re-cap of their project which will be located on Camp Road in the Town of Hamburg.
- Following the re-cap of the project the following resolution was introduced:

RESOLUTION OF THE TOWN OF HAMBURG INDUSTRIAL DEVELOPMENT
AGENCY AUTHORIZING AND APPROVING THE EXECUTION AND DELIVERY
OF AN INSTALLMENT SALE AGREEMENT WITH WINDSONG RADIOLOGY
GROUP, P.C. AND OTHER INSTRUMENTS AND MATTERS IN CONNECTION
THEREWITH.

Moved: Steve Walters

Seconded: Matt Dills

After the above resolution was introduced Board member Marcella Fugle called the question. Board member Fugle asked representatives from Windsong Radiology what their pay scale was. The company stated that their high-tech employees earn \$45,000-50,000 a year and their clerical

help earn between \$10.00 - \$15.00 per hour. Single health insurance coverage is given at no cost to the employee. If family coverage is desired, the employee pays the difference. All employees are eligible for a 401K plan and they receive 4 weeks vacation after 4 years.

Board member Fugle expressed her belief that the Town and school district cannot afford the loss of the sales tax revenue and that the company is going to come to the Town with or without our assistance.

-**Board member Lee** expressed concerns over giving the sales tax exemption for the purchase of office equipment.

- **Board member Dils** expressed support for the total project mentioning the added benefit of spin-off dollars spent by people visiting the site.

- **Board member Pellicano** expressed his objection to the project citing flaws in the information provided by the company. He also felt the Town and school district cannot afford to lose the sales tax revenue.

- **Chairman Walters** expressed his support for the total project.

- **Board member Smardz** initially supported giving the sales tax exemption for the purchase of the 1.5 Telsa High Field Strength, short-bore MRI machine. However, after being assured that all the proposed equipment being purchased is currently not available in the Town, he was comfortable in supporting the sales tax exemption for the equipment portion of the project but not for the furniture and office equipment, computers/PAC's system or the build-out and design.

- **Several other Board members** expressed concerns with the non-equipment portion of the project.

As a result the following amended resolution was introduced limiting the sales tax exemption to the equipment portion of the project with the cost not to exceed \$4,843,775.

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THEREWITH

Moved: Kevin Smardz
Ayes: Moses, Lee, Dils
Nays: Fugle, Pellicano
Carried

Seconded: Steve Walters

- **Motion** to approve the minutes from the April, 2008 Treasurer's Report

Moved: Steve Walters

Seconded: Tom Moses

Ayes: Smardz, Lee, Fugle, Moses, Pellicano

Nays: None

Carried

- **Motion** to adjourn the meeting at 8:33 a.m.

Moved: Steve Walters

Seconded: Tom Moses

Ayes: Smardz, Lee, Dils, Fugle, Pellicano

Nays: None

Carried

Respectfully submitted,

Michael J. Bartlett
Executive Director