LETTERS AND COMMENTS RECEIVED BY THE HAMBURG IDA - REGARDING

Bayview Road Associates/Amazon Project January 19, 2021 thru February 10, 2021 Marty Walters/ Public Comment on Amazon/ Bayview Road Associates project

Marty Walters

Tue 1/19/2021 11:41 PM

To: Sean Doyle <sdoyle@townofhamburgny.com>; Hamburg IDA <hamburgida@townofhamburgny.com> Cc: jeff@amazon.com <jeff@amazon.com>

Sean Doyle and Hamburg IDA Board Members.

The Amazon project sounds like a winner

I would like to see the developers take advantage of the newly signed PACE legislation that enables them to finance energy efficiency upgrades through property tax assessments.

Investing in energy efficiency upgrades creates a more valuable building at minimum cost; one whose value increases as energy prices rise.

Here is a rough sketch of how investing in an energy efficient wall upgrade pays for itself in about a year and a half, and then saves about fifty thousand dollars a year for the life of the Amazon building.

Assuming conventional concrete masonry unit (cmu) base for first ten feet of wall height, with insulation.

Upgrade to continuously insulated concrete masonry units (cicmu), at an added cost of \$3.00 per sq ft of finished wall over conventional cmu construction.

181,500 square foot building has a footprint of 181,5 x 1000.

181.5 x 10 ft high wall x 2 walls + 1000 x 10 ft high x 2 walls =

3630 + 20,000 = 23,630 ft of wall x 3.00 per sq ft of wall upgrade= \$70,890 added cost for insulated cmu

Conservative estimate of energy savings based on documented performance of cicmu buildings in climate zone 5: 25 cents per sq. ft. per year.

181,500 sq.ft.x .\$25/ sq.ft/yr. = \$45,375 savings per year. Upgrades pay for themselves in just over a year and a half.

Other advantages of cicmu: exceptional occupant comfort, quiet, secure, fire safe, low maintenance.

Cicmu's thermal lag allows for night time cooling of building at off peak electric rates, so the building uses less energy and less expensive energy.

Additional upfront savings: reduce HVAC capacity by 20%.

The carbon footprint can be greatly reduced while creating a more valuable building.

We can create green construction jobs using made in WNY materials to showcase to the world how we roll in Buffalo.

Anyone associated with the project is welcome to contact me for further details.

Regards,

Marty Walters

General Manager

NRG Insulated Block





that outside entities are seeing what we have seen our entire lives, that WNY is a place to lay roots. We just owe it to ourselves and future generations that we enter into multi-year/multi-million dollar agreements to do so with open eyes."

A copy of the letter appears below.

January 19, 2021

Sean Doyle, Executive Director Hamburg Industrial Development Agency

6122 South Park Avenue Hamburg, NY 14075

Dear Mr. Doyle:

We write today regarding the proposed project between Bayview Road Associates, LLC and Amazon.com Services. LLC. Specifically, after reviewing the Public Hearing Notice to consider the financial assistance requested of the Hamburg Industrial Development Agency (Hamburg IDA), we were disappointed to see the timing and lack of background information as it relates to this hearing.

First, as this project pertains to substantial public tax incentive, we were surprised that the Hamburg IDA scheduled the only public hearing prior to releasing the full PILOT schedule to the general public. Second, we believe this hearing must be scheduled at a more reasonable time. If the true intention of such a hearing is to 1) provide a space where members of the public can provide feedback and 2) to allow interested parties to present their project to an audience reflective of the various community stakeholders, then a 7:30am zoom call won't achieve either goal. This is the time where folks are getting ready for work and getting their children ready for school. The average person would be scrambling to be available so early in the morning. This time slot does not garner or facilitate meaningful input from the community, especially for a project of this magnitude. Although this may be a common practice for the Hamburg IDA, we strongly suggest you, as many other entities have, make it a policy that such hearings are done after hours or that multiple hearings at multiple times are aflotted. Now more ever it is easier to convene such hearings/meetings.

We urge you to postpone the public hearing until the full PILOT schedule is released and move the time for the hearing to a reasonable time that would allow more members of the public to be fully engaged. Thank you for your attention to this important matter, and we look forward to hearing from you.

Sincerely.

Sean M. Ryan New York State Senator

Jonathan D. Rivera Member of Assembly

#

Francesca Bond

Staff Renorter

The Hamburg Sun

Date:

January 19, 2021

To:

Sean Doyle, James Shaw, Cami Jarrell, Drew Reilly, Sarah DesJardins, Shawn Connolly, Elizabeth Farrell, Karen Hoak & Michael Petrie

RE:

Amazon project on Bayview Road @ Route 5

As a resident of the adjoining neighborhood off of Bayview Road I have some concerns & suggestions for Amazon to help them become a "good neighbor". These are lessons learned from the FedEx project across the street.

1. Truck traffic will obviously increase tremendously and what was learned from FedEx is that even with conditions of the "pre-permitted" designation & conditions of the Supplemental EIS that restrict truck traffic from using Bayview Road eastbound — their trucks do not comply, even after the town posted a sign for "No Left Turn for Trucks" on Bayview Road at the T intersection of Lake Erie Blvd they still do not comply. Their trucks added to the trucks from Ravenwood North Industrial Park (which are also not supposed to be using Bayview Road per their covenants but do not comply) the area has become overrun with trucks of all sizes. Remembering that Bayview Road east of the railroad tracks is a residential area - all of these trucks have made it very dangerous for both pedestrians & residential motorists.

As I was advised in 2014 closing Bayview Road at the railroad tracks is the long term (phase 3) plan as indicated in all of the SEQR documents. It is long overdue so I am requesting we do it NOW. The only other option is to upgrade Bayview Road from the railroad tracks to Big Tree Road by widening the road, installing sidewalks & curbs to keep the area residents safe BUT the closing at the tracks is the best solution & safest for all affected.

- 2. The noise of trucks backing up & beeping is heard through the night (every night) from FedEx, requesting that Amazon arrange its docks so the same noise isn't heard in the residential area on the other side of the tracks.
- 3. Lighting at FedEx is supposed to be night sky friendly but when you can see the glow in the sky from miles away & in the nearby residential area, I would say they are not. Requesting for lighting at Amazon not be so intrusive to the area.
- 4. And lastly, as a member of the traffic safety advisory board in Hamburg I would like to request that there is no egress onto Route 5 because it is "one way" in front of the Amazon site and the possibility of serious accidents from drivers turning left from the site is likely.

Thanking you in advance for your anticipated cooperation.

Sincerely, Carole Gillette



Re: Amazon

Sean Doyle <sdoyle@townofhamburgny.com>

Tue 1/19/2021 4:14 PM

To: carolwithane@roadrunner.com <carolwithane@roadrunner.com>; James M. Shaw <jshaw@townofhamburgny.com>; Camie Jarrell <cjarrell@townofhamburgny.com>; 'areilly@wendelcompanies.com' <areilly@wendelcompanies.com>; Sarah desJardins <sdesjard@townofhamburgny.com>; Shawn Connolly <sconnolly@townofhamburgny.com>; Elizabeth Farrell <efarrell@townofhamburgny.com>; Karen Hoak <khoak@townofhamburgny.com>; Michael Petrie <mpetrie@townofhamburgny.com>; Sean Doyle <sdoyle@townofhamburgny.com>

Ms. Gillette,

Thank you for your input.

The hearing is related to the application for benefits through the Hamburg Industrial Development Agency. This is to solicit public input on the financial incentives associated with the project.

The building will be situated near the south western end of the parcel at the Lake Erie Commerce Center. This would be the farthest location from your residence and the residential district. The truck-trailer docks have been situated away from the residential district and adjacent to the neighboring industrial district. (near the Universal Engine site) The building will separate the truck -trailer docks from Bayview Road.

I will follow up with the developer regarding the lighting at the site. I did see the photometric plan that explains the amount of lighting at the parcel and there is a measure of 0 foot candles at the parcel boundary. In addition, the green space / buffer between the power lines and the railroad tracks will be maintained. The buffer will be extended even more so as the utility easement for National Grid is expanded. The developer is Walden Development Group, a local developer based in Elma. This is important, as the site will have local property and exterior maintenance to perform upkeep and site management.

Could you please clarify the egress on to RT 5? The approved design is using Lake Erie Boulevard for traffic in and out of the building / site. If delivery vehicles have packages to deliver in Hamburg they may use Bayview. These would be vans / light vehicles for associated neighborhood delivery only. Since the roadway has been reconstructed there is no capacity to turn left off Bayview on to Rt. 5.

Regards,

Sean Doyle, Executive Director Office: (716) 648-4145 Cell: (716) 308-2320

www.HamburgIDA.com

www.HamburgIDA.com



From: Gary Swain

Sent: Wednesday, January 20, 2021 1:00 PM

To: Sean Doyle <sdoyle@townofhamburgny.com>

Cc: Bob Reynolds Jr.

Subject: Amazon project

Sean, good day. I am the Business Manager of IUOE Local17 here in Lakeview. We have operated an apprenticeship program here on Pleasant avenue since the 1970's and our union office on Versailles road since 2003. I would like to share some of my concerns about this project. First and foremost is the local labor issues. Local17 represents 1800 active and retired members of the International Union of Operating Engineers across 7 counties of western New York. We have plenty of highly skilled and safety train construction workers and apprentices to assist in the construction of this warehouse. So if this project goes forward I would hope that the IDA stands firm on the local labor policy. If Amazon is set on building here I believe it should be built with members of the Buffalo Building Trades and that the Amazon employees should be given the right to unionize.

However, I am not in favor of tax breaks to corporations that don't need them, and especially when they will be in direct competition with another corporation that does pay their taxes and employs multiple town of Hamburg residents (UPS). This quite honestly would be considered by definition (shooting your self in the foot) and putting your own residences in jeopardy of losing their jobs and not being able to pay taxes in Hamburg. The end result could be, Amazon not paying taxes and the loss of taxpayers in the town. This could turn into a lose lose deal for everyone except Amazon.

Thank you for your time today and I look forward to meeting you on the zoom call this Friday morning.

Again Thank You

Gary Swain Business Manager I.U.O.E. Local 17



Re: Amazon project

Gary Swain

Thu 1/21/2021 10:35 AM

To: Sean Doyle <sdoyle@townofhamburgny.com>

Cc: Bob Reynolds Jr.

Sean, thank you for your response. Yes I do have the login info and plan on attending. I know that these decisions are complicated and having all the information helps. I look forward to hearing everyone's point of view. The end decision may not be an easy one. Thank you again

Gary Swain Business Manager I.U.O.E. Local 17



On Jan 21, 2021, at 9:16 AM, Sean Doyle <sdoyle@townofhamburgny.com> wrote:

Gary,

Thank you for your communication. I will review at the public hearing tomorrow. Do you have all the login information? Please register with your name for attendance purposes. We will allow people to speak on the benefits in question.

Also, please not that exemptions do not apply to special district taxes like Woodlawn fire, library or highway tax. If this project does happen, it will produce significant revenue in those areas. Albeit more demand on the infrastructure, but the monies are there to support increased wear and tear.

Last, development in this industrial area is leveraging National Grid to provide significant upgrades to the electric utility serving the site. (referred to as the Gardenville-Dunkirk line) Their upgrades will further equip and increase capacity to all industrial users along Lakeshore Road (Ford, most importantly). This is another significant investment to retain and expand our industrial district and jobs in this area of the town.

Regards,

Sean Doyle, Executive Director Office: (716) 648-4145

Cell: (716) 308-2320

Re: Amazon

Sean Doyle <sdoyle@townofhamburgny.com>

Thu 1/21/2021 9:18 AM

To: (and VAt hand the contract comes carried where to love the

Cc: James M. Shaw <jshaw@townofhamburgny.com>; Camie Jarrell <cjarrell@townofhamburgny.com>; 'areilly@wendelcompanies.com' <areilly@wendelcompanies.com>; Sarah desJardins <sdesjard@townofhamburgny.com>; Shawn Connolly <sconnolly@townofhamburgny.com>; Elizabeth Farrell <efarrell@townofhamburgny.com>; Karen Hoak <khoak@townofhamburgny.com>; Michael Petrie <mpetrie@townofhamburgny.com>

Carol,

The traffic study was reviewed through the internal review in conformance with the pre-permitted law and deemed within the requirements.

Sarah or I can provide you with a copy if you like?

Regards,

Sean

Control of the second

Sent: Wednesday, January 20, 2021 7:09 PM

To: Sean Doyle <sdoyle@townofhamburgny.com>

Cc: carolwithane@roadrunner.com <carolwithane@roadrunner.com>; James M. Shaw <jshaw@townofhamburgny.com>; Camie Jarrell <cjarrell@townofhamburgny.com>; 'areilly@wendelcompanies.com' <areilly@wendelcompanies.com'; Sarah desJardins <sdesjard@townofhamburgny.com>; Shawn Connolly <sconnolly@townofhamburgny.com>; Elizabeth Farrell

<efarrell@townofhamburgny.com>; Karen Hoak <khoak@townofhamburgny.com>; Michael Petrie

<mpetrie@townofhamburgny.com>

Subject: Re: Amazon

Mr. Doyle,

Thank you for your response.

The article that was written by the Hamburg Sun did not state the hearing was exclusively for the publics input on the financial incentives, so that is why I replied as I did. I admit that I know nothing about tax incentives or what it takes to lure large corporations to our town. I've heard & read many people against giving Amazon any tax incentives but one thing I do know is if they are not given, they won't build here – just don't give them one cent more than needed!

Glad to hear the docks will be situated away from our residential area. I also heard yesterday that the docks are open sided & drive thru which would lessen sound intrusion.

In regard to the lighting – the plan sounds good on paper (as did FedEx's) and I hope it is monitored to assure the results are the same at the time of construction.

Being that the traffic safety advisory board was not given a site plan to review we discussed the project at our meeting last week and tried to envision any traffic safety issues that could occur. A driveway (egress) from the site directly onto Route 5 would have constituted a major traffic safety problem, again we were working blindly and trying to think of all "worse case scenarios". Glad to hear all traffic from the site will be using Lake Erie Blvd which is the safest route.

I am curious why the major concern of increased truck traffic in our residential area was not commented on, does this mean the town isn't going to address the issue?

Sincerely, Carole Gillette

From: "Sean Dovle"

To: • ames M. Shaw", "Camie Jarrell",

"areilly@wendelcompanies.com", "Sarah desJardins", "Shawn Connolly", "Elizabeth Farrell", "Karen Hoak", "Michael Petrie", "Sean Doyle"

Cc

Sent: Tuesday January 19 2021 4:14:43PM

Subject: Re: Amazon

Ms. Gillette,

Thank you for your input.

The hearing is related to the application for benefits through the Hamburg Industrial Development Agency. This is to solicit public input on the financial incentives associated with the project.

The building will be situated near the south western end of the parcel at the Lake Erie Commerce Center. This would be the farthest location from your residence and the residential district. The truck-trailer docks have been situated away from the residential district and adjacent to the neighboring industrial district. (near the Universal Engine site) The building will separate the truck -trailer docks from Bayview Road.

I will follow up with the developer regarding the lighting at the site. I did see the photometric plan that explains the amount of lighting at the parcel and there is a measure of 0 foot candles at the parcel boundary. In addition, the green space / buffer between the power lines and the railroad tracks will be maintained. The buffer will be extended even more so as the utility easement for National Grid is expanded. The developer is Walden Development Group, a local developer based in Elma. This is important, as the site will have local property and exterior maintenance to perform upkeep and site management.



Truck Drivers Local Union No. 449

AFFILIATED WITH THE INTERNATIONAL BROTHERHOOD OF TEAMSTERS

2175 WILLIAM STREET • BUFFALO, NEW YORK 14206-2418 • Phone: (716) 874-2200 FAX: (716) 874-8322

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JEFFREY S. BRYLSKI President Business Agent KEVIN C. DRYSDALE Vice-President Business Agent

JAMES C. SCHIFFHAUER
Business Agent
Trustee

JOHN D. WOODRICH Business Agent Trustee JENNIFER BAGLIO Recording Secretary KEVIN J. TRINKLE

January 19, 2021

Sean Doyle, Executive Director Hamburg Industrial Development Agency 6122 South Park Avenue Hamburg, NY 14075

Dear Executive Director Doyle and Members of the Board of Directors of the Hamburg Industrial Development Agency:

I hope this letter finds you all healthy and well.

As a life long resident of the Town of Hamburg, and representative of employees working at UPS, I take great interest in the proposed Amazon project to be built at the Lake Erie Commerce Center.

My wife and I, our brothers and sisters and all of our children have been or currently are graduates or students in the Frontier Central School district. I understand the desire for increased tax revenue for the school district.

On and off for the past twenty-five years, I have served as a coach and/or as a member of the Board of Directors for Carnegie Scranton Recreation Association or Lake Shore Little League, so I understand the importance that financial stability of the Town of Hamburg means to the relationship between the town and these type of youth organizations. I have also had the distinct honor of serving as a member of the Board of Directors for the HIDA, so I also understand why a project like this would be beneficial to the agency.

My main goal as a member of the board, paralleled the vision statement of the HIDA, to "foster opportunity for people to create meaningful lives for themselves". This is achieved by attracting projects and employers who provide purposeful employment for members of the community.

The Hamburg Sun reported that Amazon intends to build a \$47.2 million dollar facility and that they have applied for \$6.85 million dollars in tax incentives for this project. The one hundred jobs this project is expected to create do not meet the standard of the HIDA vision statement.

www.teamsterslocal449.org



A recent search on Indeed.com found that Amazon is hiring at its Tonawanda, NY location, which is what the Hamburg project is compared with, with a beginning wage rate of \$15.00 per hour. These potential jobs do not meet/support a family who desires to achieve the American Dream of living in the Town of Hamburg. Further complicating the issue is the fact that Amazon competes directly with UPS who has a starting wage rate for drivers of \$21.91 per hour and provides fully paid healthcare and makes pension contributions for all blue-collar employees.

The Town of Hamburg currently has approximately fifty-two blue-collar UPS employees living here, some of whom live with their parents, but most of whom own their own homes and pay taxes, all of them contribute to the success of the Town of Hamburg. This doesn't even count the number of white-collar and retired UPS employees living in the town.

Any tax incentive provided to Amazon to build a facility in the town without guaranteeing jobs that could sustain living in the town, would create a serve us, but don't live amongst us perception. It is also harmful to the current tax payer that Amazon competes with.

Most of you are Town of Hamburg residents. Ask yourself how many of your neighbors work for Amazon or if you could buy the house next door earning \$15.00 per hour. Additionally, do these \$15.00 jobs justify a ten-year tax break? Right now, Amazon is delivering packages to the south towns from an existing facility which leads me to believe that the jobs would be moved from an active location to the Town of Hamburg. This is not what these tax incentives are intended for. This is merely another corporate cash grab at the community's expense.

For your convenience, I have enclosed a partial list of UPS employees, including addresses, who reside in the Town of Hamburg and could be directly affected by the decision to grant the tax incentives the HIDA is considering today.

Please feel free to contact me if anybody has any questions.

Very truly yours,

Jeffrey S. Brylski

President/Business Agent Teamsters Local Union #449

ENC.

Sean Doyle Hamburg IDA 6122 Park Avenue Hamburg, South NY 14075

Re: Hamburg Amazon Project

Dear Sean:

I'm a Hamburg resident and wholeheartedly support the proposed Amazon project because it will create lots of jobs and increase our tax base. Many of my fellow friends and neighbors, who also live in Hamburg, support this project as well. I think Grand Island made a big mistake and we in Hamburg shouldn't do so as well.

Thanks.
Teresa M. Whan

Fw: Proposed Amazon Distribution Center

Mary Doran <mdoran@townofhamburgny.com>

Mon 1/25/2021 8:19 AM

To: Sean Doyle <sdoyle@townofhamburgny.com>

From: CYNTHIA CONLON

Sent: Friday, January 22, 2021 8:47 AM

To: Hamburg IDA hamburg IDA <a hre

I am contacting you regarding the recent article in the Hamburg Sun on the proposed Amazon Distribution Center, This is a great opportunity for the Town.

Shopping has definitely taken a turn from brick & mortar stores, and an Amazon Distribution Center be a great use of the property, and a win for the Town.

Please consider this email to be a positive response to the public hearing that took place earlier this morning. Thank you.

Cindy Conlon Hamburg Resident

Sent from my iPad

Thomas Hoelzl
Hoelzl Tire and Service CNTR.



January 23, 2021

Sean Doyle Town Of Hamburg IDA 6122 South Park Ave. Hamburg, NY 14075

Mr. Doyle,

Enclosed you will find a copy of an email I had to mail to you. For some reason you were not receiving emails Saturday. I imagine there are many other people as outraged as myself.

Sincerely,

Thomas M. Hoelzl

Retail tax breaks

From: Thomas Hoelzl

To: sdoyle@townofhamburgny.com

Date: Saturday, January 23, 2021, 12:03 PM EST

Mr. Sean Dovle

My name is Thomas Hoelzl. I own Hoelzl Tire and Service, located diagonally across from the property being looked at for an Amazon warehouse facility. I am very much in favor of seeing that property being developed in some fashion.

If there is only one thing you take away from reading this letter, it is the economic tenet that "Retail should never receive tax payer incentives". It results in one company receiving an unfair economic advantage over another. Amazon sells pet food. Are you going to give tax breaks to Clyde's Feed in the village of Hamburg? Amazon sells bicycles. Are you also going to give tax payer dollars to Erick's Bike shop? Many companies located in the town of Hamburg as well as throughout America experiencer lost revenue from Amazon sales. Giving tax incentives to aid Amazon is a slap in the face to all tax paying businesses in our area.

We have been in business for 65 years. It is very difficult for a small business to survive in these economic times. I find it incredulous that a town funded organization would work against the local business community.

Respectfully yours,

Thomas M. Hoelzl



1/28/21

To Whom It May Concern;

I am a Town of Hamburg business owner with The Zielinski Allstate Agency. I wanted to express how excited we are for the up and coming project with Amazon coming to our town! This is such a huge opportunity for so many in our neighborhood. With all the people who have lost their jobs this past year or have been laid off, this opportunity is going to be life changing. Just to mention a few things...

- This will provide over 100 hard jobs at Amazon with benefits
- Also provide over 200 jobs to local construction crews
- Plus all the jobs for the leased trucks that will be delivering
- Not to mention after year 11 of this pilot program, this will bring in \$600,000 in taxes for the town

With all the negativity that has been going on this past year, it is so refreshing to have something so exciting to look forward to. Thank you for your time.

Sincerely,

Kelly Zielinski Zielinski Agency Allstate Insurance



Sean Doyle Hamburg IDA 6122 Park Avenue Hamburg, South NY 14075

Re: Hamburg Bayview Commercial Property

Dear Mr. Doyle:

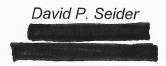
It's my understanding that Amazon wants to build a very large distribution center in Hamburg on land owned, or previously owned, by the Hamburg IDA. It's also my understanding that the project might create more than 100 permanent jobs, additional seasonal jobs as well as creating numerous construction jobs.

I want you to know that I own property in Hamburg and fully support this project because of the job creation benefits as well as the fact that Amazon will pay more in property taxes than the empty land would generate. I also think it would produce lots of spin off jobs.

Please count me in as a very big supporter of this project.

Thanks.

Very Truly Yours



Sean Doyle Hamburg Industrial Development Agency 6122 South Park Avenue Hamburg, South NY 14075

2/2/2021

Re: Bayview Industrial Park

Dear Sean:

I live in Hamburg and won't be able to make the public hearing but want to convey my support for the project at the Bayview location. I've lived in and around Hamburg for many years and we need more jobs in the area.

I drove past the Amazon facilities in Tonawanda and Lancaster. They both seem first class, seem to have very large parking lots full of employees and I'm sure help the local economy in terms of spin off benefits.

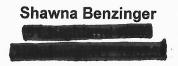
My wife and I welcome the benefits of being able to order pretty much anything from the Amazon website at night and having the package delivered within a day or two. Maybe with this new Hamburg facility, we can receive our package even sooner.

Please count my wife and me as very big supporters of the Amazon project at the Hamburg location.

I hope the project gets approved as soon as possible to show amazon, and other companies like Amazon, that Hamburg welcomes these types of businesses and simply isn't another Town of **mindless NIMBYs**.

Thanks.

David P. Seider



February 3, 2021

Sean Doyle
Hamburg Industrial Development Agency
6122 South Park Avenue

Hamburg, South NY 14075

Re: Hamburg Industrial Park on Route 5

Dear Sean:

I'm a Hamburg resident and want to let you that I wholeheartedly support the Bayview Road Amazon project.

Amazon is a first class company and, as I understand it, wants to create lots of new jobs at this location. The temporary construction jobs are also beneficial as well as having the new employees shop at local stores and restaurants.

This new Amazon location will also help my family and me receive the products we order even faster than we do currently.

I'm asking your organization to approve this Amazon project asap and not delay it any longer!

Thank you.

Shawna Benzinger

Sean Doyle Hamburg Industrial Development Agency 6122 South Park Avenue Hamburg, South NY 14075

February 3, 2021

Re: Bayview Industrial Park Commercial Property

Dear Mr. Doyle:

I'm a Hamburg resident and am very supportive of the proposed project with Amazon at the above location.

I work in a construction-related business and welcome companies looking to expand in Hamburg and in WNY. I heard that Amazon proposes to create lots of new jobs which will result in those workers spending more money in the Town.

Just because Grand Island rejected its Amazon project, doesn't mean we should as well.

I hope companies such as Amazon keep bringing full time jobs to WNY!

Thanks.

Very Truly Yours,

De R. Dame

Bayview Road Associates, LLC

2721 Transit Road, Suite 114 Elma, NY 14059

February 5, 2021

Andy Palmer, Chairman and Board Member Hamburg Industrial Development Agency 6122 South Park Avenue Hamburg, NY 14075

Dear Mr. Palmer,

As the development partner for the site at Bayview Road and Lake Shore Road, we appreciate your continued commitment to advance the job opportunities, wellness, general prosperity, and economic welfare of the people of the great Town of Hamburg, New York.

In response to the comments in the first public hearing relating to local labor's participation on this project, we wanted to share some forecasted information with the Board about our construction bidding process.

There has been 75 local contractors invited to bid on the proposed project. Of the 75 companies solicited, there is only one of the 75 not headquartered in the Local Labor Area defined as Erie County, Niagara County, Chautauqua County, Cattaraugus County, Allegany County, Wyoming County, Genesee County, and Orleans County. The one firm is headquartered in Rochester and they have a satellite office in Genesee County due to the amount of work they have in the Buffalo market. From the 75 contractors solicited, 37 were union and 38 were open shops. While we are not done with the real estate due diligence or vetting process for the proposed project, we believe the following trade unions would be represented should the project be built:

- Carpenters Local 276
- Laborers Local 210
- Operating Engineers Local 17
- Cement Masons Local 111
- Ironworkers Local 6
- Sprinkler Fitters Local 669
- Heat & Frost Insulators Local 4
- Plumbers & Steamfitters Local 22

We look forward to addressing this topic and any questions that may arise at the public hearing on Wednesday, February $10^{\rm th}$.

Thank you,

Bayview Road Associates, LLC