

6122 South Park Avenue Hamburg, New York 14075 716.648.4145 www.HamburgIDA.com

Hamburg New York Land Development Corporation Board of Directors Meeting

MEETING AGENDA Wednesday November 17, 2021 7:30 AM Blasdell Village Hall, Court Room, 121 Miriam Avenue, Blasdell, New York

Join Zoom Meeting https://us02web.zoom.us/j/85829991700?pwd=SFN5WXFvdWtOb0xDQll4b2FrR05KUT09

Meeting ID: 858 2999 1700 Passcode: 14075 One tap mobile +19292056099,,85829991700#,,,,*14075# US (New York) Dial by your location +1 929 205 6099 US (New York)

- 1. Roll Call
- 2. Reading and Approval of Minutes
 - September 2021 Meeting Minutes
- 3. Report of the Treasurer
 - September 2021 & October 2021 Treasurer Reports
- 4. Executive Director Update:

Unfinished Business

- 33 Scott Street
- Palace Theatre Loan Due December 21 without interest penalties
- · Key Site Strategy
- 5. Privilege of the floor

New Business (deadline for New Business is Thursday at 5:00)

- Resolution for payment to Labella
- 6. Executive Session
- 7. Adjournment

Next meeting: Wednesday, December 15, 2021 7:30 AM Blasdell Village Hall





Hamburg New York Land Development Corporation **Board of Directors Meeting** September 22, 2021, 4:30pm 3785 South Park Avenue, Blasdell

Present

Excused

Guests

Andy Palmer

Janet Plarr

Jennifer Strong, Neill & Strong

Tom Moses

Wence Valentin

Bob Hutchison Norma Rusert-Kelly Davis Podkulski

Robert Reynolds

Cam Hall

Executive Director

Mary Doran, HIDA

Sean Doyle

-Roll Call

-Motion to open the board meeting at 6:54pm.

Moved: Wence Valentin

Seconded: Norma Rusert-Kelly

Ayes: Moses, Hutchison, Podkulski, Reynolds, Valentin, Hall, Rusert-Kelly, Palmer

Nays: none Carried

-Motion to approve the August 18, 2021 board meeting minutes.

Moved: Cam Hall

Seconded: Wence Valentin

Ayes: Moses, Hutchison, Podkulski, Reynolds, Valentin, Hall, Rusert-Kelly, Palmer

Nays: none Carried

Treasurer, Bob Reynolds, gave an update on the financials; \$9,745 expense for consulting fees on Scott Street, and assets of \$1,687,170.74.

-Motion to approve the August 2021 Treasurer Report.

Moved: Andy Palmer

Seconded: Bob Hutchison

Ayes: Moses, Hutchison, Podkulski, Reynolds, Valentin, Hall, Rusert-Kelly, Palmer

Navs: none Carried

Wence questioned putting some of the monies in a money market account as was discussed at previous meetings. The board will relook at the possibilities in the next meeting.

Executive Director Update:

-Scott Street, Phase 1 investigation report is finished. Title work has not been completed.

-Motion to move into Executive Session regarding key site strategy, contracts and real estate at 6:58pm.

Moved: Andy Palmer

Seconded: Tom Moses

Ayes: Moses, Hutchison, Podkulski, Reynolds, Palmer, Rusert-Kelly, Valentin, Hall

Nays: none Carried

-Motion to move out of Executive Session with no action taken at 7:26pm

Moved: Bob Reynolds

Seconded: Norma Rusert-Kelly

Ayes: Moses, Hutchison, Podkulski, Reynolds, Palmer, Rusert-Kelly, Valentin, Hall

Nays: none Carried

-Motion to adjourn at 7:27pm

Moved: Davis Podkulski

Seconded: Wence Valentin

Ayes: Moses, Hutchison, Podkulski, Reynolds, Palmer, Rusert-Kelly, Valentin, Hall

Nays: none Carried

Sincerely,

Sean Doyle, Executive Director

Hamburg New York Land Development Corporation Treasurer's Report As of September 30, 2021

| | Sep 30, 21 | Sep 29, 21 |
|----------------------------------|--------------|--------------|
| ASSETS | | |
| Current Assets | | |
| Checking/Savings | | |
| cash-cash checking | 2,253.61 | 2,253.52 |
| Cash-Savings | 1,600,520.94 | 1,600,367.22 |
| Total Checking/Savings | 1,602,774.55 | 1,602,620.74 |
| Total Current Assets | 1,602,774.55 | 1,602,620.74 |
| Other Assets Loans Receivable | | |
| Palace Offices - Loan | 84,550.00 | 84,550.00 |
| Total Loans Receivable | 84,550.00 | 84,550.00 |
| Total Other Assets | 84,550.00 | 84,550.00 |
| TOTAL ASSETS | 1,687,324.55 | 1,687,170.74 |
| LIABILITIES & EQUITY Equity | | |
| Unrestricted Net Assets | 740,704.48 | 740,704.48 |
| Net Income | 946,620.07 | 946,466.26 |
| Total Equity | 1,687,324.55 | 1,687,170.74 |
| TOTAL LIABILITIES & EQUITY | 1,687,324.55 | 1,687,170.74 |

9:18 AM 11/10/21 Accrual Basis

Hamburg New York Land Development Corporation Treasurer's Report

September 2021

| | Sep 21 | Jan - Sep 21 |
|-----------------------------------|--------|--------------|
| Ordinary Income/Expense | | |
| Income | | |
| Administrative Fee | 0.00 | 2,250.00 |
| Interest-Deposits | 153.81 | 1,551.65 |
| Land Sale | 0.00 | 1,020,830.00 |
| Total Income | 153.81 | 1,024,631.65 |
| Gross Profit | 153.81 | 1,024,631.65 |
| Expense | | |
| Audit | 0.00 | 3,750.00 |
| Commission | 0.00 | 60,500.00 |
| Consultant Fees | 0.00 | 9,745.00 |
| Land Purchase | 0.00 | 2,000.00 |
| Legal fees & expenses | 0.00 | 2,500.00 |
| Taxes and Filing Fees | 0.00 | 125.00 |
| Total Expense | 0.00 | 78,620.00 |
| Net Ordinary Income | 153.81 | 946,011.65 |
| Other Income/Expense Other Income | | |
| Refund | 0.00 | 608.42 |
| Total Other Income | 0.00 | 608.42 |
| Net Other Income | 0.00 | 608.42 |
| Net Income | 153.81 | 946,620.07 |

8:53 AM 11/10/21 **Accrual Basis**

Hamburg New York Land Development Corporation Treasurer's Report October 2021

| | Oct 21 | Jan - Oct 21 |
|--------------------------------|--------|--------------|
| Ordinary Income/Expense | | |
| Income | | |
| Administrative Fee | 0.00 | 2,250.00 |
| Interest-Deposits Land Sale | 148.60 | 1,700.25 |
| Land Sale | 0.00 | 1,020,830.00 |
| Total Income | 148.60 | 1,024,780.25 |
| Gross Profit | 148.60 | 1,024,780.25 |
| Expense | | |
| Audit | 0.00 | 3,750.00 |
| Commission | 0.00 | 60,500.00 |
| Consultant Fees | 0.00 | 9,745.00 |
| Land Purchase | 0.00 | 2,000.00 |
| Legal fees & expenses | 0.00 | 2,500.00 |
| Taxes and Filing Fees | 0.00 | 125.00 |
| Total Expense | 0.00 | 78,620.00 |
| Net Ordinary Income | 148.60 | 946,160.25 |
| Other Income/Expense | | |
| Other Income | | |
| Refund | 0.00 | 608.42 |
| Total Other Income | 0.00 | 608.42 |
| Net Other Income | 0.00 | 608.42 |
| t Income | 148.60 | 946,768.67 |

Hamburg New York Land Development Corporation Treasurer's Report

As of October 31, 2021

| | Oct 31, 21 | Oct 30, 21 |
|------------------------------------|--------------|--------------|
| ASSETS | | |
| Current Assets Checking/Savings | | |
| cash-cash checking | 2,253.61 | 2,253.61 |
| Cash-Savings | 1,600,669.54 | 1,600,520.94 |
| Total Checking/Savings | 1,602,923.15 | 1,602,774.55 |
| Total Current Assets | 1,602,923.15 | 1,602,774.55 |
| Other Assets Loans Receivable | | |
| Palace Offices - Loan | 84,550.00 | 84,550.00 |
| Total Loans Receivable | 84,550.00 | 84,550.00 |
| Total Other Assets | 84,550.00 | 84,550.00 |
| TOTAL ASSETS | 1,687,473.15 | 1,687,324.55 |
| LIABILITIES & EQUITY Equity | | |
| Unrestricted Net Assets | 740,704.48 | 740,704.48 |
| Net Income | 946,768.67 | 946,620.07 |
| Total Equity | 1,687,473.15 | 1,687,324.55 |
| TOTAL LIABILITIES & EQUITY | 1,687,473.15 | 1,687,324.55 |