

Hamburg New York Land Development Corporation Board of Directors Meeting MEETING AGENDA Wednesday, July 19, 2023, 7:30 AM

Wednesday, July 19, 2023, 7:30 AM Blasdell Village Hall, Court Room, 121 Miriam Avenue, Blasdell, New York

Join Zoom Meeting
https://us02web.zoom.us/j/85621954900?pwd=bVRuNDdwVTcySEZFNHczU2pxV2VrZz09

Meeting ID: 856 2195 4900

Passcode: 14075

- 1. Roll Call
- 2. Reading and Approval of June 2023 Minutes
- 3. Report of the Treasurer -
 - · June Treasurer Report
 - 2nd Quarter Update
- Executive Director Update

New Business

· No new business

Unfinished Business

- 0 Lakeshore Road update
- Privilege of the Floor
- Executive Session
- 7. Adjournment

Next meeting: August 16, 2023 7:30 AM Blasdell Village Hall



Unapproved/draft
(BOD motion for approval at 7/19/23 meeting)

6122 South Park Avenue Hamburg, New York 14075 716.648.4145 www.HamburgIDA.com

Hamburg New York Land Development Corporation Board of Directors Meeting June 21, 2023, 7:30am Blasdell Village Hall

Present

Bob Reynolds Tom Moses

Davis Podkulski Bob Hutchison Janet Plarr

Andy Palmer Cam Hall Wence Valentin

Wence Valenting
Jamel Perkins

Excused

Guests

Jennifer Strong, Neill & Strong

Mary Doran, HIDA

Executive Director

Sean Doyle

-Roll Call

-Motion to open the board meeting at 8:21am

Moved: Tom Moses

Seconded: Andy Palmer

Ayes: Moses, Podkulski, Hutchison, Palmer, Reynolds, Plarr, Hall, Valentin, Perkins

Nays: none Carried

-Motion to approve the May 2023 board meeting minutes

Moved: Bob Reynolds

Seconded: Janet Plarr

Ayes: Moses, Podkulski, Hutchison, Palmer, Reynolds, Plarr, Hall, Valentin, Perkins

Nays: none Carried

Treasurer, Bob Reynolds, gave an update on the financials. May had interest income of \$4,905.21 and consultant fees of \$3,480 for 0 Lakeshore Road. Balance on the accounts is \$1,662,665.80.

Cam Hall suggested with the amount of money in savings to invest more in CDs for a better rate of return. Board was in agreement to do a cash flow analysis, purchase additional CDs and stager so funds would be more readily available if needed. Some funds will be dispersed in July for the 0 Lakeshore Road property purchase.

-Motion to approve the May 2023 Treasurer Report

Moved: Andy Palmer Seconded: Cam Hall

Ayes: Moses, Podkulski, Hutchison, Palmer, Reynolds, Valentin, Perkins, Plarr, Hall

Nays: none Carried

Wence Valentin left the meeting at 8:25am

Executive Director Update:

- -Monitoring the 10 acres for sale on Jeffery Boulevard currently asking 60k an acre.
- -0 Lakeshore Road, the purchase and sale agreement was extended to July 14th to complete Phase 2 of due diligence. Phase 2 was recommended to see if there is any contamination, fill used and identify brownfield potential. Doyle went back to the seller and renegotiated the purchase price to accommodate for Phase 2. The seller reduced the sale price by 45k. The report and sale deadline are scheduled before the next HNYLDC Board Meeting therefore the following motion was made.
- -Motion to allow the Executive Committee to make the final decision on the purchase of 0 Lakeshore Road based on Phase 2 findings.

Moved: Andy Palmer Seconded: Janet Plarr

Ayes: Moses, Podkulski, Hutchison, Palmer, Reynolds, Perkins, Plarr, Hall

Nays: none Carried

- -Privilege of the Floor no comments
- -Motion to adjourn at 8:36am

Moved: Tom Moses Seconded: Janet Plarr

Ayes: Moses, Podkulski, Hutchison, Palmer, Reynolds, Plarr, Hall, Perkins

Nays: none

Sincerely,

Sean Doyle, Executive Director

Hamburg New York Land Development Corporation Treasurer's Report

As of June 30, 2023

| | Jun 30, 23 | Dec 31, 22 |
|-----------------------------|--------------|--------------|
| ASSETS | | |
| Current Assets | | |
| Checking/Savings | | |
| cash | | |
| cash-cash checking | 3,510.51 | 3,161.64 |
| Cash-Savings | 1,414,262.46 | 1,402,713.32 |
| CD Renew Mature 4/2024 | 250,000.00 | 250,000.00 |
| Total cash | 1,667,772.97 | 1,655,874.96 |
| Total Checking/Savings | 1,667,772.97 | 1,655,874.96 |
| Total Current Assets | 1,667,772.97 | 1,655,874.96 |
| TOTAL ASSETS | 1,667,772.97 | 1,655,874.96 |
| LIABILITIES & EQUITY Equity | | |
| Unrestricted Net Assets | 1,655,874.96 | 1,654,412.87 |
| Net Income | 11,898.01 | 1,462.09 |
| Total Equity | 1,667,772.97 | 1,655,874.96 |
| TOTAL LIABILITIES & EQUITY | 1,667,772.97 | 1,655,874.96 |

12:27 PM 07/05/23 Accrual Basis

Hamburg New York Land Development Corporation Treasurer's Report

June 2023

| | Jun 23 | Jan - Jun 23 |
|-------------------------|----------|--------------|
| Ordinary Income/Expense | | |
| Income | 2 224 22 | 40.740.44 |
| Interest-Deposits | 3,861.02 | 19,749.14 |
| Interest Income CD | 1,246.15 | 3,078.87 |
| Total Income | 5,107.17 | 22,828.01 |
| Gross Profit | 5,107.17 | 22,828.01 |
| Expense | | |
| Audit | 0.00 | 3,750.00 |
| Consultant Fees | 0.00 | 5,180.00 |
| Land Purchase | 0.00 | 2,000.00 |
| Total Expense | 0.00 | 10,930.00 |
| Net Ordinary Income | 5,107.17 | 11,898.01 |
| Net Income | 5,107.17 | 11,898.01 |

Prepared By: Manager